

**Financial Statements** 

June 30, 2021 and 2020

(With Independent Auditors' Report Thereon)



KPMG LLP 345 Park Avenue New York, NY 10154-0102

# **Independent Auditors' Report**

The Board of Trustees The Asia Society:

We have audited the accompanying financial statements of The Asia Society, which comprise the balance sheets as of June 30, 2021 and 2020, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Asia Society as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with U.S. generally accepted accounting principles.



November 30, 2021

# **Balance Sheets**

June 30, 2021 and 2020

Assets		2021	2020
Cash and cash equivalents Investment redemption receivable Contributions and grants receivable, net (note 2) Prepaid expenses and other assets Investments (note 3) Land, building, and equipment, net (note 4) Collection (note 1(e))	\$	11,114,852 — 11,653,409 1,046,175 100,175,742 18,741,761 —	7,198,385 2,758,290 11,380,516 992,528 80,053,026 20,424,017
Total assets	\$	142,731,939	122,806,762
Liabilities and Net Assets			
Liabilities: Accounts payable, accrued expenses, and other liabilities (note 9) Interest rate swap liability (note 5) Loans payable, net of deferred issuance costs (note 5)	\$	2,463,832 2,667,933 14,633,334	3,045,602 4,213,974 17,814,289
Total liabilities		19,765,099	25,073,865
Commitments and contingencies (notes 5 and 8)			
Net assets (deficit): Net (deficit) assets without donor restrictions: Available for operations Designated for investment (note 10) Invested in and designated for fixed assets		(2,213,734) 2,556,974 (481,124)	(5,234,146) 2,136,140 (305,838)
Total net (deficit) assets without donor restrictions	•	(137,884)	(3,403,844)
Net assets with donor restrictions (note 6): Purpose and time restricted Endowment fund corpus		54,362,281 68,742,443	32,396,498 68,740,243
Total net assets with donor restrictions		123,104,724	101,136,741
Total net assets		122,966,840	97,732,897
Total liabilities and net assets	\$	142,731,939	122,806,762

#### Statement of Activities

Year ended June 30, 2021 (With comparative summarized financial information for the year ended June 30, 2020)

Revenue, gains, and other support:   Contributions and grants   \$ 9,195,019   \$			Available for operations	Designated for investment	Invested in and designated for fixed assets	Without donor restrictions Total	With donor restrictions Total	2021 Total	2020 Total
Contributions and grants   \$9,195,019	Revenue, gains, and other support:								
Membership   1,076.613   -   1,076.613   -   1,076.613   1,037,933   Special events, net of direct donor benefits of Special events, net of Special events, net of Special events, net of Special events, net of direct donor benefits of Special events, net of Special event		\$	9,195,019	_	_	9,195,019	11,344,660	20,539,679	22,772,467
Special events, net of direct donor benefits of \$146,686 in 2021	Forgiveness of debt (note 5)		2,579,025	_	_	2,579,025	_	2,579,025	_
\$146,688 in 2021			1,076,613	_	_	1,076,613	_	1,076,613	1,037,933
Program service fees and store sales   930,460   4,628,977   420,834   420									
Nestment return, net (note 3)   4,628,977   420,834				_	_	, , .	_		
Miscellaneous (note 9)   348,713   —   —   348,713   —   348,713   622,950				_	_				
Net assets released from restrictions and transfers         20,810,059         420,834         —         21,230,893         30,899,885         52,130,778         28,415,802           Net assets released from restrictions and transfers         8,930,102         —         1,800         8,931,902         (8,931,902)         —         —         —           Total revenue, gains, and other support         29,740,161         420,834         1,800         30,162,795         21,967,983         52,130,778         28,415,802           Expenses:         Program services:           Arts and culture         3,717,394         —         641,431         4,358,825         —         4,358,825         5,710,047         Policy and business         6,110,549         —         280,186         6,907,735         —         6,390,735         7,449,333         2,449,333         2,449,333         2,449,333         2,449,333         2,449,333         3,449,333         3,441,349         —         8,90,1735         —         4,358,825         5,710,047         Policy and business         6,100,499         —         280,181         —         3,90,735         7,449,333         3,671,804         —         2,03,801,78         —         3,951,78         —         3,951,78         —         3,951,78         —				420,834	_		19,555,225		
Net assets released from restrictions and transfers	Miscellaneous (note 9)		348,713			348,713		348,713	622,950
Total revenue, gains, and other support   29,740,161   420,834   1,800   30,162,795   21,967,983   52,130,778   28,415,802   Expenses:			20,810,059	420,834	_	21,230,893	30,899,885	52,130,778	28,415,802
Expenses: Program services: Arts and culture Ants and culture Policy and business 6,110,549 Policy and business Education 1,160,461 Policy and business 1,160,461 Policy and and business 1,160,461 Policy and business 1,160,461 Policy and and and business 1,160,461 Policy and business 1,160,461 Policy and	Net assets released from restrictions and transfers		8,930,102		1,800	8,931,902	(8,931,902)		
Program services:         Arts and culture         3,717,394         —         641,431         4,358,825         —         4,358,825         5,710,047           Policy and business         6,110,549         —         280,186         6,390,735         —         6,390,735         7,449,333           Education         3,562,549         —         109,255         3,671,804         —         3,671,804         4,126,266           Online outreach         1,160,461         —         51,103         1,211,564         —         1,211,564         1,211,564         1,228,095           U.S. centers and Asian activities         3,977,589         —         7,589         3,985,178         —         3,985,178         —         3,985,178         1,926,302           Auxiliary services         742,201         —         354,197         1,996,398         —         1,996,398         1,531,159           Total program services         —         19,270,743         —         1,443,761         20,714,504         —         20,714,504         —         20,714,504         —         20,714,504         —         20,714,504         —         20,714,504         —         20,714,504         —         20,714,504         —         20,714,504         —         20,714	Total revenue, gains, and other support		29,740,161	420,834	1,800	30,162,795	21,967,983	52,130,778	28,415,802
Program services:         Arts and culture         3,717,394         —         641,431         4,358,825         —         4,358,825         5,710,047           Policy and business         6,110,549         —         280,186         6,390,735         —         6,390,735         7,449,333           Education         3,562,549         —         109,255         3,671,804         —         3,671,804         4,126,266           Online outreach         1,160,461         —         51,103         1,211,564         —         1,211,564         1,211,564         1,211,564         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         3,985,178         —         2,971,209         —         1,986,398         —         1,996,398         —         1,996,398         —         1,996,398         —         1,996,398         —         1,996,398         —         2,071,202         —         2,071,202         —         2,071,202         —         2,071,202         —         2,071,202 <td>Expenses:</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	Expenses:								
Arts and culture         3,717,394         —         641,431         4,358,825         —         4,358,825         5,710,047           Policy and business         6,110,549         —         280,186         6,390,735         —         6,390,735         7,449,333           Education         3,562,549         —         109,255         3,671,804         —         1,211,564         4,128,095           Online outreach         1,160,461         —         51,103         1,211,564         —         1,211,564         1,221,564         1,228,095           U.S. centers and Asian activities         3,977,589         —         7,589         3,985,178         —         3,985,178         1,2826,302           Auxiliary services         742,201         —         334,197         1,096,398         —         1,096,398         1,531,193           Total program services         19,270,743         —         1,443,761         20,714,504         —         20,714,504         22,071,202           Supporting services:         19,270,743         —         230,601         5,379,221         —         5,379,221         6,276,116         1,243,716         2,249,151         2,266,399         2,261,220         9,931         2,349,151         —         2,349,1									
Policy and business         6,110,549         —         280,186         6,390,735         —         6,390,735         7,449,333           Education         3,582,549         —         109,255         3,671,804         —         3,671,804         4,126,266           Online outreach         1,160,461         —         51,103         1,211,564         —         1,211,564         1,211,564         1,211,564         1,211,564         1,211,564         1,211,564         1,211,564         1,211,564         1,211,564         1,211,564         1,211,564         1,221,562         2,201,202         1,221,202         1,221,564         1,221,564         1,220,71,202         1,220,71,202         1,220,71,202         1,220,71,202         1,220,71,202         1,223,91,51         1,223,91,	•		3.717.394	_	641.431	4.358.825	_	4.358.825	5.710.047
Education         3,562,549         —         109,255         3,671,804         —         3,671,804         4,126,266           Online outreach         1,160,461         —         51,103         1,211,564         —         1,211,564         —         1,211,564         1,211,564         1,211,564         1,211,564         1,220,095         1,826,302         Auxiliary services         3,985,178         1,826,302         1,826,302         —         1,986,398         —         1,966,398         1,531,159           Total program services         19,270,743         —         1,443,761         20,714,504         —         20,714,504         22,071,202           Supporting services:         —         5,148,620         —         230,601         5,379,221         —         5,379,221         6,276,116           Fund-raising         2,251,220         —         97,931         2,349,151         —         2,349,151         2,866,399           Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,293         28,442,876         —         28,442,876         31,213,717           Increase (decrease)				_			_		
Online outreach         1,160,461         —         51,103         1,211,564         —         1,211,564         1,428,095           U.S. centers and Asian activities         3,977,589         —         7,589         3,985,178         —         3,985,178         1,826,302           Auxiliary services         742,201         —         354,197         1,096,398         —         1,096,398         1,531,159           Total program services         19,270,743         —         1,443,761         20,714,504         —         20,714,504         220,714,504         220,714,504         220,712,002           Supporting services:         Management and general         5,148,620         —         230,601         5,379,221         —         5,379,221         6,276,116           Fund-raising         2,251,220         —         97,931         2,349,151         —         2,349,151         2,866,399           Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,293         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets         3,069,578         420,834			3.562.549	_	109,255		_		
Auxiliary services         742,201         —         354,197         1,096,398         —         1,096,398         1,531,159           Total program services         19,270,743         —         1,443,761         20,714,504         —         20,714,504         22,071,202           Supporting services:         Management and general and general fund-raising         5,148,620         —         230,601         5,379,221         —         5,379,221         6,276,116           Fund-raising         2,251,220         —         97,931         2,349,151         —         2,349,151         2,866,399           Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,293         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes:         —         —         —         1,546,041         1,546,041         —         —         1,546,041         —         —         1,546,041         —         —<	Online outreach			_			_		
Auxiliary services         742,201         —         354,197         1,096,398         —         1,096,398         1,531,159           Total program services         19,270,743         —         1,443,761         20,714,504         —         20,714,504         22,071,202           Supporting services:         Management and general and general fund-raising         5,148,620         —         230,601         5,379,221         —         5,379,221         6,276,116           Fund-raising         2,251,220         —         97,931         2,349,151         —         2,349,151         2,866,399           Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,293         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes:         —         —         —         1,546,041         1,546,041         —         —         1,546,041         —         —         1,546,041         —         —<	U.S. centers and Asian activities			_	7.589		_		
Total program services         19,270,743         —         1,443,761         20,714,504         —         20,714,504         22,071,202           Supporting services:         Management and general         5,148,620         —         230,601         5,379,221         —         5,379,221         6,276,116           Fund-raising         2,251,220         —         97,931         2,349,151         —         2,349,151         2,866,399           Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,293         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes:         —         —         —         1,546,041         1,546,041         —         1,546,041         —         1,546,041         —         1,546,041         —         —         1,546,041         —         —         —         —         1,546,041         —         —         —         —         —         —	Auxiliary services			_			_		
Supporting services:         Management and general         5,148,620         —         230,601         5,379,221         —         5,379,221         6,276,116           Fund-raising         2,251,220         —         97,931         2,349,151         —         2,349,151         2,866,399           Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,293         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes:         —         —         —         1,546,041         —         —         1,546,041         —         —         1,546,041         —         —         1,546,041         —         —         1,546,041         —         —         —         1,546,041         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —         —	Total program services		19,270,743	_		20,714,504			
Management and general Fund-raising         5,148,620 2,251,220         —         230,601 97,931         5,379,221 2,349,151         —         5,379,221 2,349,151         6,276,116 2,866,399           Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,933         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes: Change in fair value of interest rate swap (note 5) Transfer for acquisition of fixed assets         —         —         1,546,041         1,546,041         —         1,546,041         —         1,546,041         —         —         1,546,041         —         —         —         1,546,041         — <t< td=""><td></td><td>•</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		•							
Fund-raising         2,251,220         —         97,931         2,349,151         —         2,349,151         2,866,399           Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,933         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes:           Change in fair value of interest rate swap (note 5)         —         —         1,546,041         —         —         1,546,041         —         1,546,041         —         —         1,546,041         —			E 140 600		220 601	E 270 221		E 270 221	6 276 116
Total supporting services         7,399,840         —         328,532         7,728,372         —         7,728,372         9,142,515           Total expenses         26,670,583         —         1,772,293         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes:             Change in fair value of interest rate swap (note 5)			-, -,	_			_		
Total expenses         26,670,583         —         1,772,293         28,442,876         —         28,442,876         31,213,717           Increase (decrease) in net assets before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes:             Change in fair value of interest rate swap (note 5)	Fullu-raising		2,231,220		97,931	2,349,131		2,349,131	2,000,399
Increase (decrease) in net assets before other changes   3,069,578   420,834   (1,770,493)   1,719,919   21,967,983   23,687,902   (2,797,915)	Total supporting services		7,399,840		328,532	7,728,372		7,728,372	9,142,515
before other changes         3,069,578         420,834         (1,770,493)         1,719,919         21,967,983         23,687,902         (2,797,915)           Other changes:         Change in fair value of interest rate swap (note 5)         —         —         1,546,041         1,546,041         —         1,546,041         —         1,546,041         —         —         1,546,041         — <td>Total expenses</td> <td></td> <td>26,670,583</td> <td></td> <td>1,772,293</td> <td>28,442,876</td> <td></td> <td>28,442,876</td> <td>31,213,717</td>	Total expenses		26,670,583		1,772,293	28,442,876		28,442,876	31,213,717
Change in fair value of interest rate swap (note 5)         —         —         1,546,041         1,546,041         —         1,546,041         —         1,546,041         —         1,546,041         —         1,546,041         —			3,069,578	420,834	(1,770,493)	1,719,919	21,967,983	23,687,902	(2,797,915)
Change in fair value of interest rate swap (note 5)         —         —         1,546,041         1,546,041         —         1,546,041         —         1,546,041         —         1,546,041         —         1,546,041         —	Other changes:								
Transfer for acquisition of fixed assets         (49,166)         —         49,166         —			_	_	1.546.041	1.546.041	_	1.546.041	(2.142.272)
Increase (decrease) in net assets         3,020,412         420,834         (175,286)         3,265,960         21,967,983         25,233,943         (4,940,187)           Net (deficit) assets at beginning of year         (5,234,146)         2,136,140         (305,838)         (3,403,844)         101,136,741         97,732,897         102,673,084			(49.166)	_			_	_	(=, · · =,= · = /
Net (deficit) assets at beginning of year (5,234,146) 2,136,140 (305,838) (3,403,844) 101,136,741 97,732,897 102,673,084	·	•		420.834		3.265.960	21.967.983	25,233,943	(4.940.187)
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Statement of Activities

Year ended June 30, 2020

Revenue, gains, and other support:  Contributions and grants \$ 9,902,440	22,772,467 1,037,933
Membership         1,037,933         —         1,037,933         —           Special events, net of direct donor benefits of \$364,503 in 2020         1,410,031         —         —         1,410,031         —           Program service fees and store sales         1,325,394         —         —         1,325,394         —           Investment return, net (note 3)         4,762,455         (213,612)         —         4,548,843         (3,301,816)           Miscellaneous (note 9)         622,950         —         —         622,950         —         —         622,950         —           Net assets released from restrictions and transfers         8,721,659         (250,000)         126,969         8,598,628         (8,598,628)           Total revenue, gains, and other support         27,782,862         (463,612)         126,969         27,446,219         969,583           Expenses:         Program services:         —         5,112,925         —         597,122         5,710,047         —           Policy and business         7,188,503         —         260,830         7,449,333         —           Education         4,024,559         —         101,707         4,126,266         —	
\$364,503 in 2020 Program service fees and store sales 1,325,394 Investment return, net (note 3) A,762,455 (213,612) Investment return, net (note 3) A,762,455 Investment return, net (note 3) A,762,455 Investment return, net (note 3) Investment return, net (note 4) Investment return (note 4) Investment r	
Program service fees and store sales   1,325,394	1,410,031
Investment return, net (note 3)	1,325,394
19,061,203   (213,612)   — 18,847,591   9,568,211     Net assets released from restrictions and transfers   8,721,659   (250,000)   126,969   8,598,628   (8,598,628)     Total revenue, gains, and other support   27,782,862   (463,612)   126,969   27,446,219   969,583     Expenses:   Program services:   Arts and culture   5,112,925   — 597,122   5,710,047   — Policy and business   7,188,503   — 260,830   7,449,333   — Education   4,024,559   — 101,707   4,126,266   —	1,247,027
Net assets released from restrictions and transfers         8,721,659         (250,000)         126,969         8,598,628         (8,598,628)           Total revenue, gains, and other support         27,782,862         (463,612)         126,969         27,446,219         969,583           Expenses:           Program services:           Arts and culture         5,112,925         —         597,122         5,710,047         —           Policy and business         7,188,503         —         260,830         7,449,333         —           Education         4,024,559         —         101,707         4,126,266         —	622,950
Total revenue, gains, and other support 27,782,862 (463,612) 126,969 27,446,219 969,583  Expenses:  Program services:  Arts and culture 5,112,925 — 597,122 5,710,047 —  Policy and business 7,188,503 — 260,830 7,449,333 —  Education 4,024,559 — 101,707 4,126,266 —	28,415,802
Expenses:  Program services:  Arts and culture  Policy and business  7,188,503  Education  Policy and business  7,024,559  101,707  4,126,266	
Program services:     5,112,925     597,122     5,710,047     —       Policy and business     7,188,503     —     260,830     7,449,333     —       Education     4,024,559     —     101,707     4,126,266     —	28,415,802
Policy and business       7,188,503       —       260,830       7,449,333       —         Education       4,024,559       —       101,707       4,126,266       —	
Education 4,024,559 — 101,707 4,126,266 —	5,710,047
	7,449,333
Unline Outreach	4,126,266
U.S. centers and Asian activities 1,820,858 — 5,444 1,826,302 —	1,428,095 1,826,302
Auxiliary services 1,201,431 — 329,728 1,531,159 —	1,531,159
Total program services 20,728,799 — 1,342,403 22,071,202 —	22,071,202
Supporting services:	
Management and general 6,061,770 — 214,346 6,276,116 —	6,276,116
Fund-raising <u>2,775,449</u> <u>— 90,950</u> <u>2,866,399</u> <u>— </u>	2,866,399
Total supporting services 8,837,219 — 305,296 9,142,515 —	9,142,515
Total expenses <u>29,566,018</u> <u>— 1,647,699 31,213,717 — </u>	31,213,717
(Decrease) increase in net assets before other changes (1,783,156) (463,612) (1,520,730) (3,767,498) 969,583	(2,797,915)
Other changes:       —       —       (2,142,272)       (2,142,272)       —         Change in fair value of interest rate swap (note 5)       —       —       (1,126,811)       —       1,126,811       —       —       —         Transfer for acquisition of fixed assets       (1,126,811)       —       1,126,811       —       —       —	(2,142,272)
Increase (decrease) in net assets (2,909,967) (463,612) (2,536,191) (5,909,770) 969,583	(4.040.407)
Net assets (deficit) at beginning of year (2,324,179) 2,599,752 2,230,353 2,505,926 100,167,158	(4,940,187)
Net assets (deficit) at end of year \$ (5,234,146) 2,136,140 (305,838) (3,403,844) 101,136,741	(4,940,187)

# Statement of Functional Expenses

Year ended June 30, 2021 (With comparative summarized financial information for the year ended June 30, 2020)

	_	Arts and culture	Policy and business	Education	Online Outreach	U.S. Centers and Asian activities	Auxiliary services	Total program services	Management and general	Fund-raising	Total supporting services	2021 Total expenses	2020 Total expenses
Operating expenses: Salaries and wages Benefits and payroll taxes	\$	1,553,578 360,355	3,584,306 858,456	1,306,022 366,386	718,988 186,670	567,711 177,474	308,103 74,904	8,038,708 2,024,245	2,306,058 493,320	1,470,146 379,412	3,776,204 872,732	11,814,912 2,896,977	14,439,050 3,158,965
Total staff costs		1,913,933	4,442,762	1,672,408	905,658	745,185	383,007	10,062,953	2,799,378	1,849,558	4,648,936	14,711,889	17,598,015
Professional fees Supplies and materials Travel Communications Occupancy Equipment rental and maintenance Store inventory Grants paid Financing costs Conferences, conventions, and meetings Other	_	647,406 59,101 5,595 204,218 335,258 180,452 — 203,513 — 167,918	1,002,122 23,463 9,054 42,372 251,405 103,820 — 135,000 88,897 — 11,654	856,082 3,211 1,612 36,408 34,936 74,394 — 760,200 34,664 69,545 19,089	114,126 9,262 303 48,680 15,669 24,744 — 16,214 — 25,805	192,723 9,668 4,772 13,360 216,188 17,046 — 2,766,682 — 11,965	22,580 11,186 345 (486) 108,603 61,999 37,997 — 112,380 — 4,590	2,835,039 115,891 21,681 344,552 962,059 462,455 37,997 3,661,882 455,668 69,545 241,021	1,073,864 40,784 3,584 48,494 131,422 355,512 — 76,433 — 619,149	183,252 5,671 1,991 25,414 58,542 73,363 — — — 30,751 — — 22,678	1,257,116 46,455 5,575 73,908 189,964 428,875 — — 107,184 — 641,827	4,092,155 162,346 27,256 418,460 1,152,023 891,330 37,997 3,661,882 562,852 69,545 882,848	4,687,599 451,028 1,403,116 304,121 1,251,315 1,086,564 138,053 1,244,725 524,717 125,660 751,105
Total operating expenses		3,717,394	6,110,549	3,562,549	1,160,461	3,977,589	742,201	19,270,743	5,148,620	2,251,220	7,399,840	26,670,583	29,566,018
Fixed-asset expenses:  Depreciation and amortization  Other  Total expenses, excluding direct donor benefit costs	_	640,776 655 4,358,825	279,900 286 6,390,735	109,143 112 3,671,804	51,051 52 1,211,564	7,589 — 3,985,178	353,835 362 1,096,398	1,442,294 1,467 20,714,504	230,367 234 5,379,221	97,832 99 2,349,151	328,199 333 7,728,372	1,770,493 1,800 28,442,876	1,641,618 6,081 31,213,717
Direct donor benefit costs	Ψ_	4,000,020	0,530,735	3,071,004	1,211,304	3,303,176	1,030,330	20,114,004	5,579,221	2,549,101	1,120,312	146,668	364,503
Total expenses, including direct donor benefit costs											\$	28,589,544	31,578,220

#### Statement of Functional Expenses

Year ended June 30, 2020

	Arts and culture	Policy and business	Education	Online Outreach	U.S. Centers and Asian activities	Auxiliary services	Total program services	Management and general	Fund-raising	Total supporting services	2020 Total expenses
	Culture	Dusilless	Education	Outreach	activities	Services	Services	and general	runu-raising	Services	expenses
Operating expenses:											
Salaries and wages	\$ 2,125,175	4,275,254	1,581,995	915,590	635,213	572,433	10,105,660	2,990,902	1,342,488	4,333,390	14,439,050
Benefits and payroll taxes	492,446	853,413	370,650	242,964	171,479	134,834	2,265,786	569,543	323,636	893,179	3,158,965
Total staff costs	2,617,621	5,128,667	1,952,645	1,158,554	806,692	707,267	12,371,446	3,560,445	1,666,124	5,226,569	17,598,015
Professional fees	1,169,446	825,918	511,270	69,161	249,337	24,907	2,850,039	1,153,059	684,501	1,837,560	4,687,599
Supplies and materials	117,529	57,925	32,200	9,715	85,977	1,798	305,144	96,536	49,348	145,884	451,028
Travel	178,564	520,736	394,279	6,822	42,461	1,208	1,144,070	195,056	63,990	259,046	1,403,116
Communications	63,543	53,627	40,489	41,650	12,129	3,232	214,670	55,178	34,273	89,451	304,121
Occupancy	360,113	219,288	40,511	18,949	257,606	131,335	1,027,802	153,229	70,284	223,513	1,251,315
Equipment rental and maintenance	206,940	140,917	89,627	34,367	27,958	75,265	575,074	379,572	131,918	511,490	1,086,564
Store inventory	_	_	_	_	_	138,053	138,053	_	_	_	138,053
Grants paid	_	89,500	886,215	_	269,010	_	1,244,725	_	_	_	1,244,725
Financing costs	189,632	82,834	32,300	15,108	_	104,714	424,588	71,476	28,653	100,129	524,717
Conferences, conventions, and meetings	_	38,220	33,835	_	40,187	_	112,242	8,060	5,358	13,418	125,660
Other	209,537	30,871	11,188	26,197	29,501	13,652	320,946	389,159	41,000	430,159	751,105
Total operating expenses	5,112,925	7,188,503	4,024,559	1,380,523	1,820,858	1,201,431	20,728,799	6,061,770	2,775,449	8,837,219	29,566,018
Fixed-asset expenses:											
Depreciation and amortization	594,907	259,863	101,330	47,396	5,444	328,506	1,337,446	213,556	90,616	304,172	1,641,618
Other	2,215	967	377	176		1,222	4,957	790	334	1,124	6,081
Total expenses, excluding direct donor benefit costs	\$ 5,710,047	7,449,333	4,126,266	1,428,095	1,826,302	1,531,159	22,071,202	6,276,116	2,866,399	9,142,515	31,213,717
Direct donor benefit costs											364,503
Total expenses, including direct donor benefit costs										\$	31,578,220

# Statements of Cash Flows

# Years ended June 30, 2021 and 2020

	_	2021	2020
Cash flows from operating activities:			
Increase (decrease) in net assets	\$	25,233,943	(4,940,187)
Adjustments to reconcile increase (decrease) in net assets to			
net cash used in operating activities:			
Net realized and unrealized gains on investments		(24,265,864)	(1,035,750)
Change in fair value of interest rate swap		(1,546,041)	2,142,272
Depreciation and amortization		1,770,493	1,641,618
Forgiveness of debt Changes in operating assets and liabilities:		(2,579,025)	_
Change in operating assets and nabilities.  Change in contributions and grants receivable, net of			
amounts classified as financing		(280,532)	1,247,589
Change in prepaid expenses and other assets		(53,647)	261,550
Change in accounts payable and accrued expenses		(581,770)	(820,400)
Net cash used in operating activities	_	(2,302,443)	(1,503,308)
Cash flows from investing activities:			
Proceeds from sales of investments		10,695,346	11,514,978
Investment purchases		(6,552,198)	(6,215,263)
Change in investment redemption receivable		2,758,290	(2,758,290)
Capital expenditures		(54,877)	(1,292,755)
Net cash provided by investing activities	_	6,846,561	1,248,670
Cash flows from financing activities:			
Loan principal payments		(635,290)	(665,131)
Proceeds from issuance of debt		_	2,589,025
Cash contributions for endowment and capital projects	_	7,639	4,335
Net cash (used in) provided by financing activities	_	(627,651)	1,928,229
Net increase in cash and cash equivalents		3,916,467	1,673,591
Cash and cash equivalents at beginning of year	_	7,198,385	5,524,794
Cash and cash equivalents at end of year	\$ _	11,114,852	7,198,385
Supplemental disclosure of cash flow information:			
Cash paid during the year for interest	\$	417,567	376,589

Notes to Financial Statements June 30, 2021 and 2020

# (1) Organization and Summary of Significant Accounting Policies

# Organization

The Asia Society (the Society) is a New York not-for-profit company chartered by the State Education Department of New York. It was founded in 1956 by John D. Rockefeller 3rd. The Society is an international, nonprofit, and nonpartisan organization dedicated to strengthening relationships and deepening understanding among the peoples of Asia and the United States. The Society's work spans the fields of arts and culture, policy and business, and education and leadership and includes major art exhibitions, performances, lectures, international conferences and dialogues, task force reports, education initiatives, and leadership development. Headquartered in New York City, the organization has centers in Los Angeles and San Francisco and an office in Washington, D.C.

Additionally, the Society has affiliate offices in Houston, Texas; Hong Kong; Manila; Melbourne; Mumbai; Seoul; Sydney; Tokyo; and Zurich. Each affiliate operates in concert with the Society based on a Global Operating Agreement and pays an annual participation fee to the Society in consideration of being part of the Society organization and the global services provided by the Society. In addition, the Society has entered into an agreement with each affiliate under which the Society has granted a royalty-free license to use the Society's trademark and related marks and trade names. The activities of the affiliate offices are not reflected in the accompanying financial statements.

Summary of Significant Accounting Policies

# (a) Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis.

#### (b) Basis of Presentation

The Society's net assets and revenue, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, the net assets of the Society and changes therein are classified and reported as follows:

Without donor restrictions – Net assets that are free of donor-imposed restrictions. All revenues, gains, and losses that are not restricted by donors are included in this classification. All expenses are reported as decreases in net assets without donor restrictions.

With donor restrictions – Net assets that are subject to donor-imposed restrictions. These net assets include donor restricted contributions that are subject to time or purpose restrictions and donor restricted endowments. Generally, the donors' imposed restrictions on the endowment fund permit the Society to use all or part of the income earned on related investments for certain general or specific purposes.

Revenues are reported as increases in net assets without donor restrictions unless their use is limited by donor imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. When a donor restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. When restrictions are met in the same period as the contribution is

Notes to Financial Statements June 30, 2021 and 2020

received, the Society records the contribution as without donor restrictions. Contributions of cash or other assets that must be used to acquire long-lived assets are recorded as net assets with donor restrictions until the assets are placed in service.

# (c) Contributions

Contributions, which include unconditional promises to give (pledges), are recognized as revenue in the period received. Contributions to be received after one year are discounted at an adjusted risk-free rate (after allowance is made for uncollectible contributions). In subsequent periods, the discount rate is unchanged and the allowance for uncollectible contributions is reassessed and adjusted if necessary. Amortization of the discount is recorded as additional contribution revenue and used in accordance with donor-imposed restrictions, if any, on the contributions.

# (d) Revenue Recognition

Conditional promises are recorded as revenue once the conditions are met. Contributions, grants, and bequests are recognized with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. Contributions of assets other than cash are recorded at their estimated fair value. Contributions of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

The Society received goods and services valued at \$87,196 in 2021 for use at auctions held by the Society. These items included goods, services, and vacation packages. The auctions of these items yielded revenue of \$75,500 in 2021 which is included in special events revenue in the statements of activities. There were no such goods and services received in 2020.

#### (e) Collection Items

The Asia Society Museum Collection is noted for its masterpiece-quality objects and the scholarly import awarded to these pieces of traditional and contemporary art. The collection includes The Rockefeller Collection, which is pan-Asian and includes approximately 300 objects, ranging in date from the second millennium B.C.E. to the 18th century, from such diverse nations as India, Pakistan, Bangladesh, Nepal, Myanmar, Thailand, Cambodia, Vietnam, Indonesia, China, Korea, and Japan. It also includes a large number of bronze sculptures and ceramics, as well as paintings, wooden sculptures, and other decorative arts. Most of the Rockefeller Collection was donated to the Society in 1979. Additions since that time consist of donations from the estate of Mrs. Blanchette Rockefeller, a few notable works from other donors, and more recently, a collection of contemporary art focused on video art and photography.

In addition to frequent displays in the exhibition galleries at the Society, selected works from the Collection are also shown as part of special exhibitions either at the Society or in museums throughout the world. When not on display at the Society or on loan to museums for temporary exhibitions, the objects are maintained in climate-controlled storage. The Society maintains policies and procedures addressing the Rockefeller Collection's upkeep as well as other aspects of its management, including accession/deaccession policies. This policy requires the proceeds from items that are sold to be used for the acquisition of new collection items, the direct care of existing collections, or both. The direct care of collections is defined as the conservation of collections objects or the improvement of collections

Notes to Financial Statements June 30, 2021 and 2020

storage facilities. The Society has adopted the policy of not capitalizing its collection. During 2021 and 2020, no art was acquired with donor-restricted funds.

# (f) Cash Equivalents

Cash equivalents represent debt instruments with original maturities of three months or less, except for those short-term investments managed by the Society's investment managers as part of their long-term investment strategies. Included in the cash balances are deposits that exceed the Federal Deposit Insurance Coverage (FDIC) of \$250,000.

# (g) Depreciation

Depreciation is provided on a straight-line basis over the estimated useful lives of the assets. Building is depreciated over a 40-year estimated useful life. Building improvements and other equipment are depreciated over a 10-year estimated useful life, and audio/video equipment is depreciated over a 5-year estimated useful life, and computer equipment is depreciated over a 3-year estimated useful life.

# (h) Accounting Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Items subject to such estimates and assumptions include the useful lives of fixed assets; the valuation of investments, interest rate swaps, and contributions receivable; and reserves for other contingencies.

#### (i) Tax Status

The Society is exempt from federal income taxes under the provisions of Section 501(c)(3) of the Internal Revenue Code, except for unrelated business income activities. In addition, the Society is tax-exempt from state and local income tax for related activities, property taxes, and sales tax. The Society has evaluated its tax positions and has determined that it is more likely than not that there are no significant uncertain tax positions and that it will continue to be exempt from taxes.

#### (i) Investments

Investments are stated at fair value based upon quoted market prices or published net asset value (NAV) except for the fair values of alternative investments, primarily, hedge and absolute return funds, which are based on net asset values provided by the fund managers based upon the underlying net assets of the funds. These values are reviewed and evaluated by management.

# (k) Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Financial Accounting Standards Board (FASB) guidance on fair value measurements establishes a hierarchy that gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

Notes to Financial Statements June 30, 2021 and 2020

The three levels of the fair value hierarchy are as follows:

- Level 1 Inputs that reflect unadjusted quoted or published prices in active markets for identical assets or liabilities that the Society has the ability to access at the measurement date
- Level 2 Inputs other than quoted prices that are observable for the asset or liability either directly or indirectly, including inputs in markets that are not considered to be active
- Level 3 Inputs that are unobservable for the asset or liability

The fair value of investments is discussed in note 3. The fair value of the interest rate swap liability is considered to be Level 2 in the fair value hierarchy.

# (I) Membership Income

The Society offers individual and corporate memberships at various levels. These are for a single year period and are incorporated as part of operating support. Each membership has both a gift and exchange transaction component. The exchange component for membership is immaterial and the Society recognizes memberships as gift revenue when received.

# (m) Functional Allocation of Expenses

Program expenses include costs of Arts and culture, Policy and business, Education, Online Outreach, U.S. and Asian Centers and Auxiliary activities. Supporting services expenses include costs associated with the following departments: building, executive, finance, human resources and information technology. Depreciation, building maintenance and bond interest expense are allocated among the functional expense categories based on space usage.

# (n) New Accounting Pronouncements

- (i) During 2021, the Society adopted Accounting Standards Update (ASU) 2019-03: Not-for-Profit Entities (Topic 958): Updating the Definition of Collections. This guidance, effective for the Society's fiscal year ending June 30, 2021, realigns the FASB's definition of collections with the definition used in the American Alliance of Museums' (AAM) Code of Ethics for Museums (the Code). An entity is not required to recognize in its financial statements items that are deemed collections (works of art, historical treasures or similar assets that meet certain criteria) if certain criteria are met. Management has determined that this ASU did not have a significant impact on the Society's financial statements.
- (ii) ASU 2020-07: Not-for-Profit Entities (Topic 958): Presentation and Disclosures by Not-for-Profit Entities for Contributed Non-Financial Assets, effective for the Society's fiscal year ending June 30, 2022, enhances presentation and disclosure requirements for gifts-in-kind. The Society is currently evaluating the impact of this ASU and plans to adopt ASU 2020-07 for the fiscal year ending June 30, 2022.
- (iii) ASU 2016-02, Leases (Topic 842) requires all lessees to recognize all leases, including operating leases, on-balance sheet via a right of use asset and lease liability, unless the lease is a short-term lease. The Society is currently evaluating the impact of this ASU and plans to adopt ASU 2016-02 for the fiscal year ending June 30, 2023.

Notes to Financial Statements June 30, 2021 and 2020

#### (2) Contributions and Grants Receivable

Unconditional promises to give are reported in the financial statements as contributions and grants receivable and as revenue of the appropriate net asset class. These receivables are recorded net of a discount to reflect the present value of future cash flows and are expected to be collected as follows at June 30, 2021 and 2020:

	_	2021	2020
Amounts expected to be collected in:			
Less than one year	\$	8,233,479	7,917,877
One to five years	_	3,714,930	3,754,839
Total		11,948,409	11,672,716
Less:			
Allowance for doubtful receivable		(185,000)	(142,000)
Discount to present value (at discount rates ranging from			
1.57% to 4.13%)	_	(110,000)	(150,200)
	\$_	11,653,409	11,380,516

Included in contributions receivable at June 30, 2021 and 2020 are pledges of approximately \$5.2 million from two donors and \$1.4 million from a single donor, respectively.

# (3) Investments and Fair Value

The overall goal of the Society's investment policy is capital preservation through long-term asset appreciation combined with a reasonable level of liquidity to meet spending needs.

In addition to traditional stock, fixed-income, and mutual fund securities, the Society holds investments in alternative investments, consisting primarily of hedge and absolute return funds, which invest in long and short publicly traded equities, debt and credit related instruments, private equity situations, and real estate, for which no ready market exists. The Society's investments in alternative investments are recorded at net asset value provided by the fund managers and general partners. The values assigned to the holdings do not necessarily represent amounts that might ultimately be realized upon the sale or other disposition since such amounts depend on future circumstances and cannot reasonably be determined until the actual liquidation occurs. The Society reviews the values provided by the fund managers and general partners and agrees with the valuation methods and assumptions used in determining the fair value of the alternative investments.

The Society invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such change could materially affect the amounts reported in the balance sheets.

# Notes to Financial Statements June 30, 2021 and 2020

Financial assets and liabilities at fair value consist of the following at June 30, 2021:

			Investments at	
	_	Level 1	net asset value	Total
Cash equivalents	\$	304,797	_	304,797
Fixed income mutual funds		6,314,445	_	6,314,445
Domestic equities mutual funds		23,684,428	_	23,684,428
Global equities:				
Developed market equity trust (a) Emerging markets equities		6,287,724	2,939,563	9,227,287
(including Asia) (b)	_	6,890,719	11,364,292	18,255,011
Total global equities	_	13,178,443	14,303,855	27,482,298
Hedge funds:				
Long/short funds (c)		_	9,999,035	9,999,035
Absolute return funds (d)		_	18,619,261	18,619,261
Fund of funds (e)	_		5,668,822	5,668,822
Total hedge funds		_	34,287,118	34,287,118
Private equity (f)	_		8,102,656	8,102,656
Total investments	\$_	43,482,113	56,693,629	100,175,742

# Notes to Financial Statements June 30, 2021 and 2020

Financial assets and liabilities at fair value consist of the following at June 30, 2020:

		Level 1	Investments at net asset value	Total
Cash equivalents	\$	304,853	_	304,853
Fixed income mutual funds		6,176,021	_	6,176,021
Domestic equities mutual funds		19,168,435	_	19,168,435
Global equities:				
Developed market equity trust (a) Emerging markets equities		4,700,561	2,130,889	6,831,450
(including Asia) (b)		5,439,353	7,924,467	13,363,820
Total global equities	_	10,139,914	10,055,356	20,195,270
Hedge funds:				
Long/short funds (c)		_	9,398,302	9,398,302
Absolute return funds (d)		_	15,817,109	15,817,109
Fund of funds (e)			4,078,777	4,078,777
Total hedge funds		_	29,294,188	29,294,188
Private equity (f)	_		4,914,259	4,914,259
Total investments	\$_	35,789,223	44,263,803	80,053,026

- (a) Invested in international equity securities
- (b) Invested in international equity securities and debt securities
- (c) Invested in U.S. publicly traded securities and offshore funds that invest in international publicly traded and nontraded equity and equity-related securities
- (d) Funds primarily invested in long and short positions in securities and financial instruments
- (e) Invested in domestic and international hedge funds
- (f) Invested in structured credit; at June 30, 2021, there were \$3,036,359 of unfunded commitments in relation to these funds.

As of June 30, 2021, the Society had total investments with a fair value of \$100,175,742; of that value, \$84,447,673 can be redeemed in fiscal year 2022. The remainder represents investments that have an initial lock-up period that extends beyond June 30, 2021 or private placement investments, which will be accessible to the Society as the investments are liquidated by the fund manager. The limitations and restrictions on the Society's ability to redeem or sell any of its investments vary by investment and ranges from daily access to required notice periods (generally, 30 to 90 days after initial lock-up periods) and

Notes to Financial Statements June 30, 2021 and 2020

specific redemption frequency. Based on the terms and conditions in effect at June 30, 2021, the Society's investments can be redeemed or sold as follows:

	_	Investment fair values
Investment redemption or sale period:		
Daily	\$	37,194,389
Monthly		21,494,523
Quarterly		13,021,407
Annually		12,737,354
Subject to rolling lock-ups		7,148,880
Illiquid	_	8,579,189
Total	\$_	100,175,742

The following table summarizes investment return components for the years ended June 30, 2021 and 2020:

		2021	2020
Interest and dividends	\$	783,638	660,720
Net realized gains Net unrealized gains	_	3,966,649 20,299,215	3,280,837 (2,245,087)
Total net gains	_	24,265,864	1,035,750
Net investment gains		25,049,502	1,696,470
Less investment expenses	_	(444,466)	(449,443)
Investment return, net	\$_	24,605,036	1,247,027

Investment expenses represent management fees incurred from external investment managers.

Notes to Financial Statements June 30, 2021 and 2020

# (4) Land, Building, and Equipment

At June 30, 2021 and 2020, the cost and accumulated depreciation of land, building and building improvements, and equipment and furniture were as follows:

	_	2021	2020
Land	\$	2,032,010	2,032,010
Building and building improvements		39,245,836	39,245,836
Equipment and furniture	<u></u>	15,449,153	15,394,276
		56,726,999	56,672,122
Less accumulated depreciation	_	37,985,238	36,248,105
	\$_	18,741,761	20,424,017

# (5) Loans Payable

On July 1, 2015, the Society entered into a loan agreement with Build NYC Resource Corporation (Build NYC) for the purpose of refinancing existing debt and to pay certain costs of issuance associated with the refinancing.

In connection with this loan agreement, on July 1, 2015, Build NYC issued \$16,795,000 of Revenue Bonds, Series 2015 (the Bonds), loaning the proceeds of the issuance to the Society. While the Bonds are not the debt of the Society, the loan agreement obligates the Society to make payments equal to the debt service (principal and interest) of the Bonds.

The Bonds bear interest at a weekly rate, not to exceed 10.00% per annum. Interest is payable monthly. For the year ended June 30, 2021, the interest rate varied from 0.03% to 0.2% and at June 30, 2021 and 2020 was 0.03% and 0.1%, respectively. Interest expense for the years ended June 30, 2021 and 2020 was approximately \$14,000 and \$178,000, respectively.

The Society's payment obligation under the loan agreement is secured by a Letter of Credit and Reimbursement Agreement (the L/C Agreement) between the Society and a financial institution. The scheduled termination date of the L/C Agreement is July 1, 2025, which may be extended indefinitely by the bank. In accordance with the L/C Agreement, the Society is required to meet certain reporting, insurance, and financial covenants. Management believes the Society is in compliance with all other covenants of the L/C Agreement. Under the agreement, the Society is required to make annual principal payments beginning on April 1, 2016 and increasing amounts through April 1, 2045. The loan can be prepaid without penalty at any time.

The issuance costs associated with the Bonds of \$836,084 are being amortized over the term of the Bonds. The unamortized balance of \$668,900 and \$696,764 at June 30, 2021 and 2020, respectively, is included as a reduction to loans payable.

Notes to Financial Statements June 30, 2021 and 2020

In connection with retiring the debt on July 1, 2015, the Society terminated an interest rate swap at a settlement price of \$952,000. To finance this termination and related costs, the Society entered into a term loan (the Loan) with a financial institution for \$1,144,000. The interest rate on the Loan is variable, linked to the one-month LIBOR.

On November 6, 2016, the Society entered into a term loan with a financial institution for \$1,000,000 to finance office building renovations. The term loan is secured by future payments against donor pledges. The interest rate is 2.99%. The issuance cost associated with the term loan of \$27,500 is being amortized over the term of the term loan. The unamortized balance of \$2,766 and \$8,262 at June 30, 2021 and 2020, respectively, is included as a reduction to loans payable.

On July 1, 2015, the Society entered into an interest rate swap with an initial notional amount of \$11,252,650. The swap is intended to convert the variable interest rate on the Bonds to a fixed rate of 2.63%. At June 30, 2021 and 2020, the estimated fair value of this agreement was \$(2,667,933) and \$(4,213,955), respectively.

Also on July 1, 2015, the Society entered into a separate interest rate swap with an initial notional amount of \$1,144,000. This swap is intended to convert the variable interest rate on the Loan to a fixed rate of 2.52%. The loan was paid in full in July 2020 and the swap had a \$0 balance at June 30, 2021. At June 30, 2020, the estimated fair value of this agreement was \$(19).

In April 2020, the Society received a Small Business Administration loan through the CARES Act for the Paycheck Protection Program for \$2,579,025. The term of the loan was two years with a 1% interest rate. The loan was forgiven for the full amount in 2021.

Minimum principal payments on the Bonds and Loans are as follows:

	_	Bonds amount	Term loans amount		Total
2022	\$	420,000	_		420,000
2023		435,000	_		435,000
2024		445,000	_		445,000
2025		465,000	_		465,000
2026		480,000	_		480,000
2027 and thereafter		13,060,000	-		13,060,000
	\$_	15,305,000		=	15,305,000
Deferred issuance costs				_	(671,666)
				\$	14,633,334

The Society has a one-year line-of-credit agreement with a bank with a maximum line of \$1,500,000, which was renewed on May 3, 2021 for one-year period through April 30, 2022. During the years ended June 30, 2021 and 2020, there were no borrowings under the line of credit and no outstanding balance.

Notes to Financial Statements June 30, 2021 and 2020

# (6) Net Assets with Donor Restriction

Net assets with donor restrictions (excluding those that are endowment) at June 30, 2021 and 2020 were available for the following purposes or periods:

	_	2021	2020
Arts and culture	\$	11,742,072	4,531,585
Policy and business		24,881,723	12,344,155
Education		3,158,517	2,166,200
U.S. centers and Asian activities		329,902	367,232
Art acquisitions		1,400,268	922,897
Multidisciplinary		4,171,833	1,559,937
Future strategic initiatives		8,099,827	9,430,351
Future periods	_	578,139	1,004,141
	\$_	54,362,281	32,326,498

Included in these amounts, the Society had approximately \$23.3 million and \$5.1 million accumulated gains on endowment funds at June 30, 2021 and June 30, 2020, respectively, which will be available for operations under the endowment spending policy.

The investment income earned on the balances of endowment fund net assets is restricted to the following uses at June 30, 2021 and 2020:

		2021	2020
Arts and culture	\$	19,559,925	19,559,925
Policy and business		30,651,895	30,649,695
Education		1,642,000	1,642,000
Multidisciplinary		7,887,818	7,887,818
Permanent collection		7,100,000	7,100,000
Art acquisitions		650,000	650,000
Unrestricted		1,250,805	1,250,805
	\$_	68,742,443	68,740,243

# (7) Pension Plan

The Society has a defined-contribution retirement plan covering substantially all employees. The plan is fully funded by the purchase of annuity contracts. Pension expense for the years ended June 30, 2021 and 2020 was approximately \$483,000 and \$576,000, respectively.

Notes to Financial Statements June 30, 2021 and 2020

# (8) Operating Leases

The Society rents office space to house programming and Center employees outside of New York. Additionally, it leases copiers for its New York office. The total lease expense associated with these commitments was \$479,578 and \$416,520 in fiscal years 2021 and 2020, respectively. Future minimum lease payments under noncancelable operating leases with remaining lease terms in excess of one year are as follows:

	 Amount
Year ending June 30:	
2022	\$ 492,284
2023	271,415
2024	224,038
2025	132,899
2026	 10,316
	\$ 1,130,952

# (9) Related-Party Transactions

The affiliated offices pay the Society an annual participation fee in accordance with a Global Operating Agreement. The Society has recognized participation fee revenue of \$135,564 and \$155,896 for the years ended June 30, 2021 and 2020, respectively, which is included in miscellaneous revenue in the accompanying statements of activities. In addition, the Society shares certain fees with and makes grants to the affiliated offices. At June 30, 2021 and 2020, the affiliated offices owed the Society \$224,575 which is included in prepaid expenses and other assets and \$10,380 which is included in accounts payable, accrued expenses, and other liabilities, respectively, in the accompanying balance sheets.

# (10) Endowment Funds

The Society's endowment consists of 37 individual funds established for a variety of purposes. Net assets associated with the endowment funds, including term endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

On September 17, 2010, New York State enacted the New York Prudent Management of Institutional Funds Act (NYPMIFA), which imposes guidelines on the management and investment of endowment funds. The Society has interpreted NYPMIFA as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Society classifies as endowment fund net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument, when applicable. In accordance with the accounting guidance associated with the adoption of NYPMIFA, the remaining portion of the donor-restricted endowment fund is classified as purpose restricted until those amounts are appropriated for expenditure.

Notes to Financial Statements June 30, 2021 and 2020

In accordance with NYPMIFA, the Society considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the Society and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Society
- Where appropriate and the circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect such alternatives may have on the Society
- The investment policies of the Society.

The investment objective of the Society's investment portfolio is to provide that future growth of the portfolio is sufficient to offset normal inflation plus reasonable spending, thereby preserving the constant dollar value and purchasing power of the endowment fund with prudent level of risk. The assets are managed on a total-return basis. The Investment Committee of the Board of Trustees has adopted a long-term asset allocation policy with mid-range targets for equities, fixed-income, and alternative investments (which consist of hedge, equity, and absolute return funds).

To provide a predictable flow of funds to support operations, the Society's Board of Trustees has authorized a general policy permitting the use of income from endowment investments to be used for operations at an approved blended spending rate of up to 6.2% of the preceding 36-month average fair value of the portfolio for fiscal years 2021 and 2020. In fiscal years 2021 and 2020, the following amount and rates were allocated in accordance with this policy:

	_	2021	2020
Net assets without donor restrictions	\$	129,794	229,536
Net assets with donor restrictions	_	4,530,658	4,524,652
	\$	4,660,452	4,754,188
Representing a blended spending rate of		6.2 %	6.2 %

Furthermore, the policy of the Society is that the appropriated spending should not exceed 7.0% or be less than 4.5% of the 12-month average value through the fiscal year proceeding the fiscal year in which the distribution is planned. The approved appropriation of endowment assets for expenditure in fiscal year 2022 is \$4,862,676.

From time to time, the fair value of assets associated with donor-restricted endowment funds may fall below the level that the donor or the law requires to retain as a fund of perpetual duration. Deficiencies of this nature that are reported in net assets with donor restrictions totaled \$145,026 and \$1,482,968 as of June 30, 2021 and 2020, respectively. These deficiencies result from unfavorable market fluctuations

Notes to Financial Statements June 30, 2021 and 2020

subsequent to the investment of restricted contributions. There were 4 funds with deficiencies with a total endowment corpus of \$2,697,686 as of June 30, 2021. There were 14 funds with deficiencies with a total endowment corpus of \$20,279,401 as of June 30, 2020.

Endowment net assets with no pledge receivables, consist of the following as of June 30, 2021:

	_	Without donor restrictions	With donor restrictions	Total
Donor-restricted endowment funds	\$	_	90,897,455	90,897,455
Long-term purpose restricted funds		_	1,181,709	1,181,709
Board-designated endowment	_	2,222,656		2,222,656
Total endowment net assets	\$_	2,222,656	92,079,164	94,301,820

Endowment net assets, exclusive of pledge receivables of \$7,639, consist of the following as of June 30, 2020:

	_	Without donor restrictions	With donor restrictions	Total
Donor-restricted endowment funds	\$	_	72,982,387	72,982,387
Long-term purpose restricted funds		_	955,891	955,891
Board-designated endowment	_	1,801,818		1,801,818
Total endowment net assets	\$	1,801,818	73,938,278	75,740,096

Changes in endowment net assets for the year ended June 30, 2021 are as follows:

		Without donor restrictions	With donor restrictions	Total
Endowment net assets, June 30, 2020	\$	1,801,818	73,938,278	75,740,096
Investment return: Interest and dividend income Net appreciation in fair value Investment expenses	_	17,518 543,065 (9,951)	720,975 22,350,263 (409,533)	738,493 22,893,328 (419,484)
Total investment return, net		550,632	22,661,705	23,212,337
Contributions-cash basis Appropriation of endowment assets for		_	9,839	9,839
expenditure	_	(129,794)	(4,530,658)	(4,660,452)
Endowment net assets, June 30, 2021	\$_	2,222,656	92,079,164	94,301,820

Notes to Financial Statements June 30, 2021 and 2020

Changes in endowment net assets for the year ended June 30, 2020 are as follows:

	Without donor restrictions	With donor restrictions	Total
Endowment net assets, June 30, 2019	\$ 2,015,431	77,304,917	79,320,348
Investment return: Interest and dividend income Net appreciation in fair value Investment expenses	8,458 13,245 (5,780)	612,359 958,951 (418,432)	620,817 972,196 (424,212)
Total investment return, net	15,923	1,152,878	1,168,801
Contributions-cash basis Appropriation of endowment assets for	_	5,135	5,135
expenditure	(229,536)	(4,524,652)	(4,754,188)
Endowment net assets, June 30, 2020	\$ 1,801,818	73,938,278	75,740,096

# (11) Liquidity and Availability

The Society regularly monitors liquidity required to meet its operational needs and other financial commitments, while also striving to maximize the investment of its available funds. The Society maintains a financial resources policy that outlines acceptable investment vehicles for working capital, which includes reserves to be spent in the short-term on current activities, donor restricted funds meant to be spent down over a relatively short period of time to fund programs, and operating cash, which includes gifts without donor restrictions and with restriction or funds for operating needs.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Society considers all expenditures related to its ongoing activities of operating the facility, providing a venue for exhibitions relating to the mission and the preservation of historical materials for research, conducting lectures, seminars and other educational programs to be general expenditures.

Notes to Financial Statements June 30, 2021 and 2020

The Society's resources that are available to satisfy obligations within one year of the financial statements are as follows:

	_	2021	2020
Cash and cash equivalents	\$	11,114,852	7,198,385
Contributions and grants receivable due within one year		8,048,479	7,775,877
Accounts receivable		243,696	246,662
Balance of board approved spending from prior years		200,738	(136,827)
Nonendowment fund invested		5,673,184	4,449,753
Subsequent year's endowment spending under the board			
approved policy	_	4,862,676	4,660,452
		30,143,625	24,194,302
Less amounts unavailable for general expenditures within one year:			
Contributions receivable related to endowment			(5,000)
Contributions receivable related to capital assets	_		(150,000)
Total financial assets available for general			
expenditure within one year		30,143,625	24,039,302
Additional liquidity resources available:			
Board designated endowment		2,222,656	1,801,818
Committed line of credit	_	1,500,000	1,500,000
Total financial assets and liquidity resources			
available for general expenditure within one year	\$_	33,866,281	27,341,120

# (12) Impact of COVID-19

In January 2020, the World Health Organization recognized the novel strain of coronavirus, COVID-19, as a pandemic. Beginning March 2020, the Society was temporarily closed to the public in accordance with New York State executive orders and guidance related to the pandemic. The Society reopened partially to the public in fiscal 2021 in accordance with New York State safety guidance and directives, including attendance capacity limitations. The Society is working on a reopening plan for its employees who are currently working remotely. The incidence of COVID-19 has therefore negatively affected the Society's operating results. It is anticipated that the effects of COVID-19 may continue to negatively affect the Society's financial position, results of operations and cash flows. However, given the uncertainty of the pandemic's duration, severity, and economic impacts, the ultimate financial effects cannot be known at this time.

Notes to Financial Statements June 30, 2021 and 2020

# (13) Subsequent Events

In connection with the preparation of the financial statements, the Society evaluated subsequent events after the balance sheet date of June 30, 2021 through November 30, 2021, which was the date the financial statements were available to be issued, and has concluded that there are no subsequent events for disclosure.